

# Review of: "Marketing automation, social networks, workspace and investments for industry 5.0"

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**Potential competing interests:** No potential competing interests to declare.

The article "Marketing Automation, Social Networks, Workspace, and Investments for Industry 5.0" by Zdenek Linhart et al. focuses on how Industry 5.0's attributes—human-centricity, sustainability, and resilience—can be integrated into marketing strategies. It explores the impact of resources like social networks, marketing automation, and workspace redesign on marketing strategies and developing a sharing economy. The research is divided into two primary studies:

1. **Study 1**: This study compares the effectiveness of marketing automation (using Mautic software) and social network promotion (on Instagram) in attracting customers and generating sales. The findings suggest that while social networks had a wider reach, marketing automation was more effective in generating sales and creating customer value.
2. **Study 2**: Focuses on workspace redesign using the 5S methodology. The study highlights significant time savings and efficiency improvements in workspace operations after implementing the 5S method. It also discusses the potential of integrating RFID and IoT technologies for further efficiency.

## Relevance and Impact:

- **Topical Relevance:** Marketing automation, social networking, and workspace optimization are highly relevant in today's rapidly evolving digital and industrial landscape. The focus on Industry 5.0 adds an advanced and forward-looking dimension to the study.

- **Impact:** The research provides valuable insights into how companies can adapt their marketing strategies to be more human-centric and sustainable, aligning with the principles of Industry 5.0. The practical applications of these strategies could be highly beneficial for businesses looking to evolve in the digital age.

## Recommendations:

1. **Broader Applicability:** The authors could explore how these strategies apply across different industries or scales of business. This would make the findings more universally applicable and beneficial.
2. **Long-term Study:** Consider conducting long-term studies to assess these strategies' sustainability and long-term impact, especially in the rapidly evolving field of marketing and technology.
3. **Incorporate More Diverse Case Studies:** Including a broader range of case studies, especially from different geographic locations or industry sectors, could provide a more comprehensive understanding of the global applicability of

these strategies.

4. **Focus on ROI Analysis:** A deeper analysis of the return on investment (ROI) for implementing these strategies would benefit businesses considering these approaches.

5. **Ethical and Societal Considerations:** Addressing the ethical implications and societal impact, especially concerning data privacy in marketing automation and social networks, would add depth to the study.

6. **Technical Details:** For less technically inclined readers, simplifying some of the more complex technical aspects or providing additional explanatory material could make the article more accessible.

The article is relevant and impactful, offering valuable insights into modern marketing strategies aligned with the principles of Industry 5.0. With some enhancements, its applicability and usefulness could be further improved.