

# Review of: "Digital Persona: Reflection on the Power of Generative AI for Customer Profiling in Social Media Marketing"

Ken Nah<sup>1</sup>

<sup>1</sup> Hongik University

Potential competing interests: No potential competing interests to declare.

*This paper has several advantages ,shown as below*

**Comprehensive coverage:** The paper addresses various aspects of generative AI in marketing, including personalized recommendations, customer insights, ethical challenges, and the impact on marketing outcomes.

**Real-world case study:** The paper presents a case study of a major retail chain implementing generative AI for customer profiling and engagement, adding practical relevance to the research.

**Findings and implications:** The paper presents significant findings on the effectiveness of generative AI in improving marketing outcomes, customer perceptions, and targeting younger demographics. It also highlights limitations and ethical concerns, providing valuable insights for future research and responsible implementation.

*Disadvantages of this paper include:*

**Limited generalizability:** The study focuses on a single company and may not capture the full range of experiences and outcomes across different industries and contexts.

**Lack of comparison:** The paper does not compare the performance of generative AI techniques against alternative approaches or baselines, which could provide a more comprehensive evaluation of their effectiveness.

**Limited discussion of ethical considerations:** While the paper acknowledges ethical challenges, it does not delve deeply into potential solutions or provide detailed guidance on responsible implementation.

**Potential bias in data collection:** The paper relies on self-reported surveys from social media followers, which may introduce biases and limitations in the data collected.

*To modify this paper, you can consider the following suggestions:*

**Literature Review:** Expand the literature review section to include more recent studies and research findings related to generative AI techniques, such as GANs and VAEs. Discuss the applications of generative AI in marketing and the ethical

concerns surrounding data privacy and algorithmic bias.

**Methodology:** Provide a detailed description of the mixed methods approach used in the study, including the social media metrics, customer surveys, and generative model analysis. Explain how these methods were used to quantitatively and qualitatively evaluate the impact of generative AI on marketing outcomes.

**Data Analysis:** Present the quantitative and qualitative findings separately, highlighting the statistically significant improvements in engagement, clicks, followers, and sales from personalized, AI-generated content. Discuss the key themes identified in the qualitative analysis, such as increased relevance, positive emotional response, heightened brand affinity, and purchase intent.

**Discussion:** Discuss the implications of the findings and their alignment with previous research. Address the limitations of the study, such as potential demographic biases in training data and the need for further research on long-term brand impact. Provide recommendations for responsible use of generative AI in social media marketing, including governance, audits, and continual improvement.