

## Review of: "A Study of Benchmarking and Corporate Strategic Behavior Adjustment from the Perspective of Individual Advantage Manifestation"

Majid Mohammad shafiee<sup>1</sup>

1 University of Isfahan

Potential competing interests: No potential competing interests to declare.

The research is of great importance in light of providing a novel methodology for corporate benchmarking as a vital concept in the strategic management and other organizational schools. Although it has several advantages such as novelty in the methodology and using data from the industry, it has some shortcomings in my view that can be amended in the revised version, I have mention the main concerns as the following.

I start with the title that is somewhat confusing and is not completely informative and the content of the paper. I suggest the author to use a more concise and informative title concurrent with a case study.

The abstract has also the same issue. i.e., it is not as well informative as expected. Although it has useful sentences to be used in an abstract, it cannot introduce the research content well. It can be improved by simplify the arguments and removing complex ones but proving them in the main text, because some arguments in this section may need more clarifications in the text and better not be mentioned in the abstract section.

The introduction is started well but it suffer having new sources to be referred to highlight the importance and novelty of the topic. The importance of benchmarking is obvious but the author should better to relate this concept with other important concepts in the academia and business such as competitive advantage (Eyvazpour et al., 2020; Mahboobi Renani et al., 2021; Mohammad Shafiee, 2022; Seify et al., 2022; Seify et al., 2023), knowledge management (Shafiee, 2021 Shafiee & Tabaeeian, 2021), corporate responsibility (Omidi & Shafiee, 2018; Omidi et al., 2016; Mohammad Shafiee & Ahmadzadeh, 2017; Mohammad Shafiee & Tabaeeian, 2022), and also some impacts on customers' behavioral intentions such as purchase behavior (Mohammad Shafiee & Ahghar Bazargan, 2019; Mohammad shafiee & Rahmatbadi, 2015), loyalty (Shafiee & Bazargan, 2018; Shafiee et al. 2016) and trust (Mohammad Shafiee & Ahghar Bazargan, 2016). You can also strengthen the motivation of the study in the introduction by linking between your main variable and other important concepts and variables such as brand image (Eyvazpour et al., 2021; Ghorbanian et al., 2015), and performance (Shafiee & Rejali, 2022). The final section of the introduction should highlight the research novelty and the research aim and question.

You can start the literature review by a base theory such as theory of competition and use related sources. However I suggest to use other related theories such as RBV and CBV to improve theoretical foundation of the research. I suggest to use more recent sources in the literature review as well since the current sources are somewhat outdated. Although some

Qeios ID: RJCDYP · https://doi.org/10.32388/RJCDYP



present sources are of great value but using only outdated sources may lessen the value of the study.

In the literature you can also provide the readers with some important concept related to strategic management and even future study and its importance in the organization study (Nourbehesht & Mohammad Shafiee, 2020). Other sections of literature review are well written and organized. However it would be better to categorize the concepts and the past literature in a table in the final section of literature review so that the reader can have a quick review of the concepts and literature review.

The method section suffers having enough explanations concurrent with valid sources for readers to be able to repeat the study in other context. Each step should be more elaborated and explained. The author use diagrams, tables and figures well and the organization of the results are apt. However the paper can be improved in this section by using a more recent case study in the real world or at least in an experimental context so that the results can be validated.

Although the author tried to provide data from 2016, it should be updated. I mean providing merely some formulas and mathematical equation in a paper without providing a recent case study many suffer the validity of the results and suggestions. I suggest to benchmark your work with some papers that use real data concurrent with using formulas (many papers are available online in different topics, for example I introduces some papers in the stock market with real data concurrent with formulas, such as Rahimi et al., 2018; Rahimi et al., 2019; Rahimi et al., 2020a; Rahimi et al., 2020b).

Moreover, the results and the facts in the tables should be explained more after of before each table. I suggest also to improve the conclusion section by discussing more on the results, the study importance and the implications for managers and practitioners. You can also foster this section by introducing more avenues for future works.

Eyvazpour, J., Dolatabadi, H. R., & Shafiee, M. M. (2020). Developing E-Retailers Ethics Model and its Impact on Retailer Image and Competitive Advantage. *Journal of Business Management Perspective*, *19*(41), 39-58.

Eyvazpour, J., Rezaei Dolatabadi, H., & Mohammad Shafiee, M. (2021). Analyzing E-Retailers Ethics Model and its Impact on Buyerâ s Behavioral Tendencies and Retailerâ s Image. *Management Research in Iran, 24*(3), 144-167.

Ghorbanian, P., Yavari, Z., & Mohammad Shafiee, M. (2015). Analysis of Retailer Equity Based on Selected Store Image Dimensions (Case Study: Refah, CityCenter (HyperStar) & Kowsar stores). *New Marketing Research Journal*, *5*(3), 143-160.

Omidi, F., Rezaie Dolatabadi, H., & Mohammad Shafiee, M. (2016). The Impact of Corporate Social Responsibility on Social Performance and Customer Reactions in the Foods Industry. *New Marketing Research Journal*, 6(1), 161-178.

Omidi, F., & Shafiee, M. M. (2018). The impact of corporate social responsibility on social performance, financial performance and customer reactions in the food industry. *International Journal of Business Innovation and Research*, *17*(2), 249-265.



Mahboobi Renani, E. S., Amiri Aghdaie, S. F., Mohammad Shafiee, M., & Ansari, A. (2021). Developing a scale for brand competitive positioning: a study in the home appliance industry. *Journal of Modelling in Management*, 16(2), 558-578.

Mohammad Shafiee, M. (2022). Competitive advantage via intellectual capital: a moderated mediation analysis. *Journal of Intellectual Capital*, *23*(5), 957-997.

Mohammad Shafiee, M., & Ahghar Bazargan, N. (2019). The Impact of E-Exchange Development on Customers' E-Loyalty and Repurchase Intention. *Journal of Business Administration Researches*, 10(20), 71-90.

Mohammad Shafiee, M., & Ahmadzadeh, S. (2017). The impact of organizational agility and corporate social responsibility on brand image. *Quarterly Journal of Brand Management*, 4(1), 41-78.

Mohammad Shafiee, M., & Ahghar Bazargan, N. (2016). Electronic trust of customers to online stores with a risk reduction approach. *Journal of Karafan, 6*(10), 113-122.

Mohammad shafiee, M., & Rahmatbadi, Y. (2015). The impact of Brand Personality Perceptions on Purchase Intention: Role of Cultural Differences and Customer-Brand Congruence. *Quarterly Journal of Brand Management*, 2(2), 45-68.

Mohammad Shafiee, M., & Tabaeeian, R. A. (2022). The impact of corporate social responsibility on relationship quality and customer citizenship behavior: hotel reputation as a moderator. *Journal of Quality Assurance in Hospitality & Tourism*, *23*(5), 1136-1158.

Nourbehesht, H., & Mohammad Shafiee, M. (2020). Strategic foresight of vulnerabilities of the tourism industry with focus on economic sanctions. *Defensive Future Study Researches Journal*, *5*(18), 113-140.

Rahimi, M., Mohammad Shafiee, M., Ansari, A., & Botshekan, M. (2018). Presenting a model to determine the brand value of companies admitted to the Tehran Stock Exchange. *Journal of Business Management Perspective* 17 (34), 71-90.

Rahimi, M., Mohammad Shafiee, M., Ansari Tadi, A., & Botshekan, M. (2019). A Comparative Study of Brand Valuation with Two Approaches of Earning per Share and Price to Sales in the Tiles, Ceramics and Cement Industries. *Quarterly Journal of Brand Management*, *6*(2), 65-81.

Rahimi, M., Mohammad Shafiee, M., Ansari, A., & Botshekan, M. (2020a). A Model for the Ranking of Intangible Assets and Brand Valuation of Listed Companies in Tehran Stock Exchange. *Iranian Journal of Trade Studies*, *24*(95), 1-18.

Rahimi, M., Shafiee, M. M., & Tadi, A. A. (2020b). Group AHP in Ranking Intangible Assets: A Study on Chemical Industry. *Journal of Financial Management Strategy*, 8(28), 107-116.

Seify, M., Sanayei, A., Amiri Aghdaie, S. F., Mohammad Shafiee, M., & MOHAMADI, D. (2023). Identifying effective factors in implementing e-insurance and its impact on competitive advantage and profitability in selected insurance companies. *Journal of Executive Management*, 14(28), 581-602.



Seify, M., Sanayei, A., Aghdaie, F. A., Mohammad Shafiee, M., & Mohamadi Zanjirani, D. (2022). The impact of electronic insurance implementation on agility, competitive advantage and profitability of selected insurance companies in Iran. *Iranian Journal of Insurance Research*, 11(3), 459-472.

Shafiee, M. M. (2021). Knowledge-based marketing and competitive advantage: developing new scales using mixed method approach. *Journal of Modelling in Management*, 16(4), 1208-1229.

Shafiee, M. M., & Bazargan, N. A. (2018). Behavioral customer loyalty in online shopping: The role of e-service quality and e-recovery. *Journal of theoretical and applied electronic commerce research*, *13*(1), 26-38.

Shafiee, M. M., Haghighizade, R., & Rahimzadeh, S. (2016). A comparative investigation of the impact of e-marketing competitive strategies on e-loyalty with focusing on Porter's model. In *2016 10th International Conference on e-Commerce in Developing Countries: with focus on e-Tourism (ECDC)* (pp. 1-8). IEEE.

Shafiee, M. M., & Rejali, S. M. J. (2022). E-procurement, supply chain performance and inter-organisational communication. *International Journal of Logistics Systems and Management*, 41(4), 437-455.

Shafiee, M. M., & Tabaeeian, R. A. (2021). Integrating knowledge-responsibility-performance via supplier relationship management. *International Journal of Integrated Supply Management*, 14(4), 445-466.